



Case Study

First Palo Alto Networks Training in Africa



Chevron is a multinational energy corporation that is active in 180 countries around the world. They had a requirement to implement Palo Alto Networks Advanced Network Security solution in their Nigerian operation and ensuring their highly skilled team was fully trained on the solution was a key success indicator for them.

Chevron was brought up to speed on Westcon Academy's Palo Alto Networks Training Courses and they had several questions about our location, the curriculum and facilities available. Westcon's training Centre is located in the heart of Lagos's administrative district, Ikeja and is 15 minutes from the Airport. Chevron were justified in making sure they chose the right supplier and Westcon and our Academy offering ticked all of their boxes. The relevant Palo Alto Networks courses were organized and the training was conducted over 5 days in a relaxed and comfortable setting. The attendees also accessed remote labs in order to gain valuable hands-on experience to truly add value to the certification they were gaining.

Both the deployment and training were a huge success. Chevron were incredibly pleased with the services Westcon provided, so much so that the relationship is going from strength to strength with further hardware, software and services orders being placed.



The need for Palo Alto Networks Solutions is driven by the requirement for world class, next generation security solutions. Our customers have confidence in Palo Alto Networks and this translates into confidence in the Westcon value chain. We will continue to do all we can to deliver value to our channel.

Abayomi Albert
Business Manager, Services



The instructor was patient, knowledgeable about the subject matter and the Lab session was very useful to reinforce learning

Chevron Nigeria
Technical Engineer



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